

# ACTIONS

## Chart

### 02 FEBRUARY

- Email Update
- Update Budget
- MPD Plan Discussion with Supervisor

### 03 MARCH

- Physical Mailing
- Lapsed Giver Appeal

### 04 APRIL

- Email Update
- Add 10 Names
- 2 F2F

### 05 MAY

- Email Update
- Pray for All Partners
- Note to 10 Partners

### 06 JUNE

- Physical Mailing
- 2 F2F
- Increase Appeal

### 07 JULY

- Email Update
- 2 F2F
- Partner Appreciation Event

### 08 AUGUST

- Email Update
- Add 10 Names

### 09 SEPTEMBER

- Physical Mailing

### 10 OCTOBER

- Update Online Giving Page
- Order Commitment Cards
- Upload Funding Letter Draft
- Lapsed Giver Appeal

### 11 NOVEMBER

- Mail Funding Letter

### 12 DECEMBER

- Email Giving Reminder
- 10 Follow-Up Phone Calls

### 01 JANUARY

- Thank-You Notes

### 13 MONTH

- Trip or Conference Funding Appeal

## Note

Every MPD action listed is required except for the optional 13th-month action.